

MERCURI
international

TRAIN YOUR BRAIN

YOUR MIND IS
EXTRAORDINARY —
KEEP IT THAT WAY WITH

**MERCURI'S MENTAL
CHALLENGES**



EASY

WORD SEARCH

Find and circle all 15 words hidden below.



When it comes to finding the perfect training partner, it can be hard to know what to look for...

M U Z V N D O A T I E R V B S
Z K B B T T L C J A H S L E A
T O C U S T O M I Z E D A D L
C T A V P N C M H T X J N W E
O O R E S E A R C H C X O U S
N U T U Z Y L J D P E G I D L
S O T W X G I O W E L E T L I
U T P P E R S O N A L E A C F
L N Q A E S S D X X E B N A Y
T A G S T R A I N I N G R T G
I V B W T N F S Z D C S E I L
N E Y B I R O O T R E S T R O
G L O E S F X Y R L A E N G B
A E Q R G F G A E M D P I D A
L R I O U N M E R C U R I R L

DLC

VBS

MERCURI

EXCELLENCE

TRAINING

PERSONAL

CUSTOMIZED

SALES

GLOBAL

LOCAL

RELEVANT

RESEARCH

OUTPERFORM

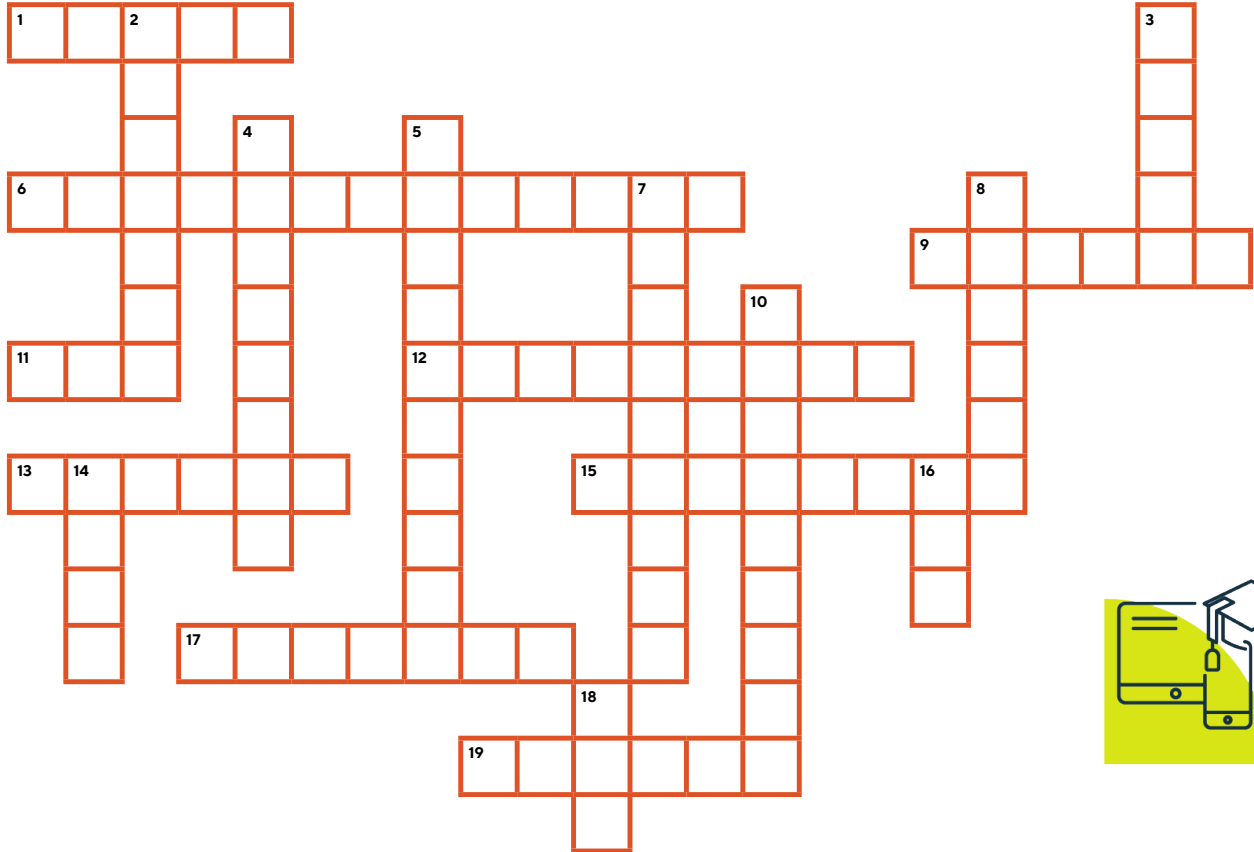
CONSULTING

INTERNATIONAL



MEDIUM

CROSSWORD



ACROSS

- 1 Always Resourceful
- 6 When it comes to sales, it's all about people
- 9 From top to bottom. Move along now.
- 11 What you get back - after you've put in
- 12 Learn to listen to them...
- 13 'Height above?' They're at the very top...
- 15 Where your leads are in the buyer's journey
- 17 ____ Learning Center?
- 19 Not always on the side of the page

DOWN

- 2 Your perfect training partner
- 3 ____ Based Selling?
- 4 Out in the field, on the move...
- 5 Look after this customer - it's at the heart of your business
- 7 Learn to give and take...
- 8 Good training helps makes your business ____ proof?
- 10 2 consecutive quarters of economic decline
- 14 Something to follow-up
- 16 One way to check if your customer's happy
- 18 Relationships take work. This helps.



HARD

SUDOKU

Fill in each of the nine blocks with the numbers 1-9 within its squares.
Each number can only appear once in a row, column or box.



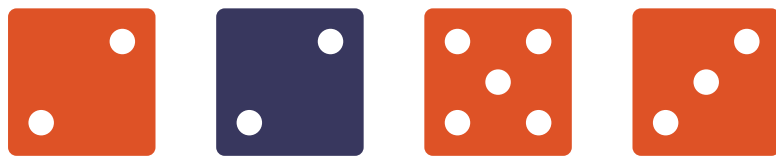
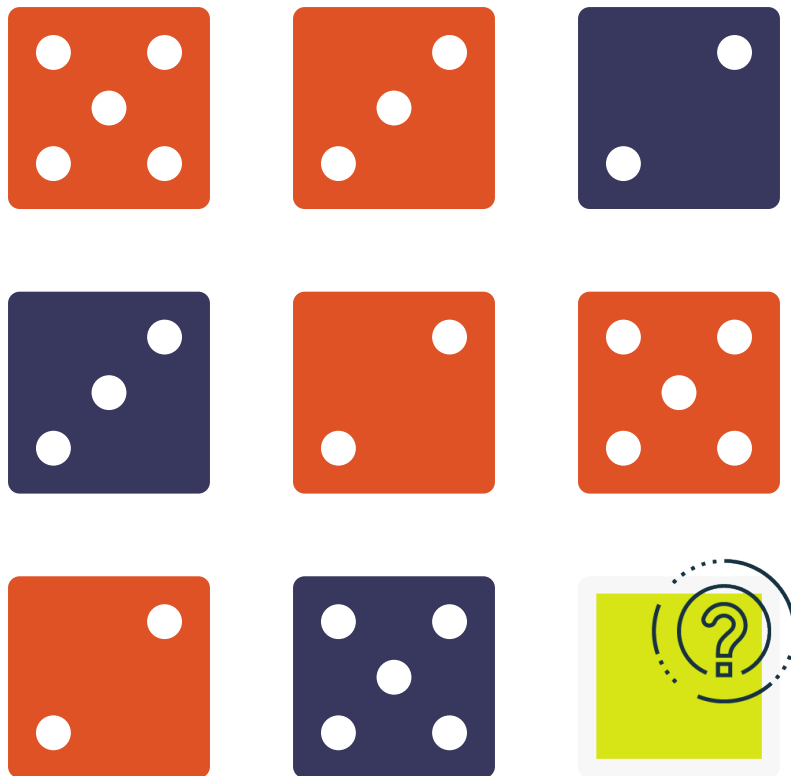
9	4	5	6			2		
	1		7		4			
6		7						
7		4				8	2	
5				2				3
	8	2				9		4
						3		2
			2		3		4	
		3			7	1	9	6



EASY

PUZZLE DICE

Which of the four figures below completes the set?



A

B

C

D



MEDIUM

PERFECT COMBO

Follow clues A to F below, and using the information given, place one digit in each box, forming a three-digit number in each column (reading down) and a three-digit number in each row (reading left to right). Each digit from 1 to 9 will only be used once in the grid.

A has a first digit that is one less than its second digit, and a second digit that is one less than its third digit.

B has a first digit that is one more than its second digit, and a second digit that is one more than its third digit.

C has a third digit that is equal to the sum of its first two digits.

D is an even number.

E is an odd number.

F is equal to three times number A.

	A	B	C
D	<input type="text"/>	<input type="text"/>	<input type="text"/>
E	<input type="text"/>	<input type="text"/>	<input type="text"/>
F	<input type="text"/>	<input type="text"/>	<input type="text"/>



EASY

THE PATH TO SUCCESS



FINISH

START

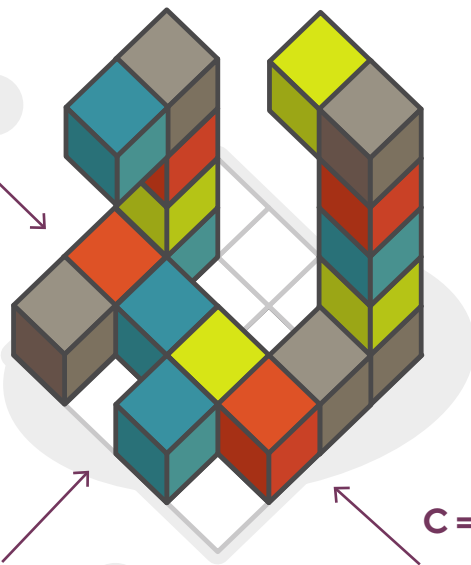
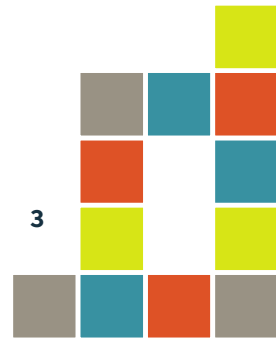
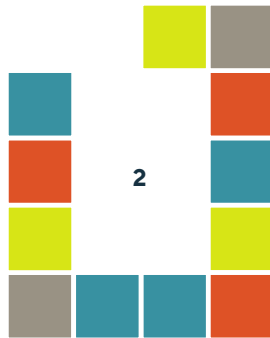


MEDIUM

ADJUST YOUR PERSPECTIVE



Can you find the side views A, B, C for object 5?



A = 

5

4

C = 

6

B = 



7

8

9



MEDIUM

IT ALL ADDS UP

Each letter from A to I has one of the nine values listed below. No two letters have the same value. Match each letter to a number to make the equations work.

1 4 5 8 12 16 17 18 21

$$\mathbf{F} = A + B$$

$$\mathbf{C} = B + B$$

$$\mathbf{D} = B + C$$

$$\mathbf{I} = A + E$$

$$\mathbf{E} = D + F$$

$$\mathbf{H} = F + G$$

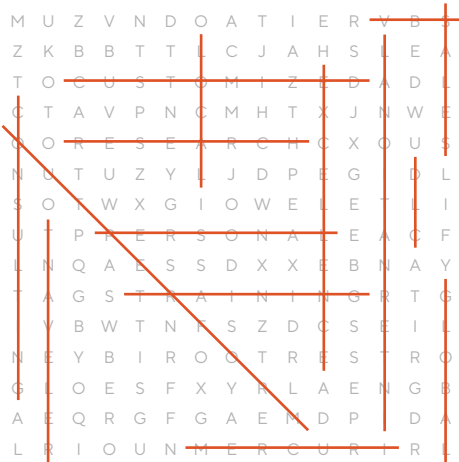
$$\mathbf{G} = B + D$$



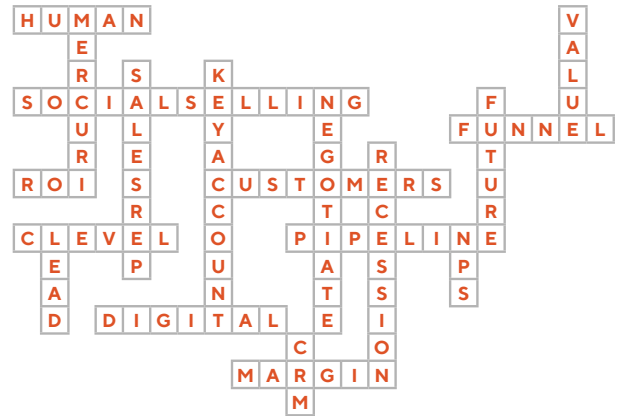
TRAIN YOUR BRAIN

ANSWER KEY

WORD SEARCH



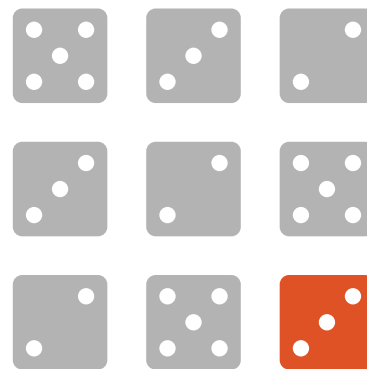
CROSSWORD



SUDOKU

9	4	5	6	3	1	2	8	7
2	1	8	7	5	4	6	3	9
6	3	7	9	8	2	4	1	5
7	6	4	3	9	5	8	2	1
5	9	1	4	2	8	7	6	3
3	8	2	1	7	6	9	5	4
4	5	6	8	1	9	3	7	2
1	7	9	2	6	3	5	4	8
8	2	3	5	4	7	1	9	6

PUZZLE DICE



D Red die number three



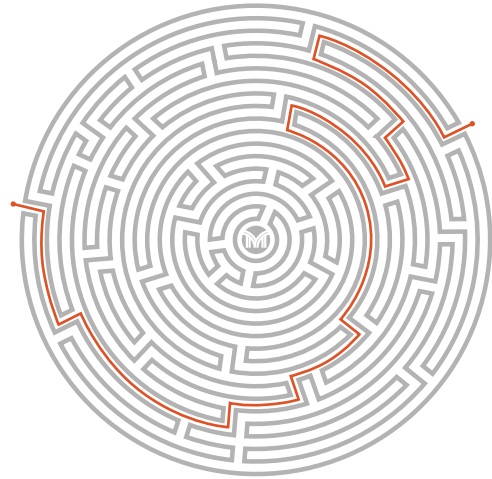
TRAIN YOUR BRAIN

ANSWER KEY

PERFECT COMBO

	A	B	C
D	1	8	4
E	2	7	5
F	3	6	9

THE PATH TO SUCCESS



ADJUST YOUR PERSPECTIVE



IT ALL ADDS UP

- A** = 1
- B** = 4
- C** = 8
- D** = 12
- E** = 17
- F** = 5
- G** = 16
- H** = 21
- I** = 18



THANKS FOR PLAYING ALONG

But now maybe it's time to put that brain to use for something else?

Mercuri International offers innovative, engaging training that will keep your mind on the job while opening up a whole new world of skills and perspectives.

It's something to think about.



With our unique combination of consulting and training expertise, we help nearly 15,000 companies per year in more than 50 countries, and in over 30 languages, to become more efficient and effective in their sales activities, and achieve necessary improvements in results.

Go to mercuri.net to learn more, or contact us at contact@mercuri.net